# IDC Services Contracts Database

## Accelerate Your Revenue Pipeline

Companies today have aggressive sales goals to meet and are challenged with an extremely competitive marketplace. Time is valuable when finding new opportunities.
IDC Services Contracts Database takes the guesswork out of prospecting with real-time renewals in the IT and business services market.

Our Services Contracts Database addresses issues that are critical to your company's success, delivering unlimited, live access to compare and analyze specific services engagements.

**Key benfefits of using third party data for sales:**

- ☑ Generate sales pipeline with agility and precision
- ☑ View real-time renewal opportunities
- ☑ Discover competitor mix
- ☑ Identify key deals by partners and technology
- ☑ Analyze market insight and trends
- ☑ Refine territories and quota

## The Most Comprehensive IT Services Contracts Database In The Industry

**10,000+**
IT Buyer Companies

**19**
Industries

**115,000+**
Contracts

**500+**
Vendors Tracked

**100+**
Contract Fields, Metrics

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## This is essential to our business growth.

VP of Business Development,
**Fortune 100 IT vendor**

## Pinpoint Marketing and Sales Opportunities.